



Westlake **ACE** Hardware  
The helpful place.®

EMERY • JENSEN  
DISTRIBUTION  
an AWH company



## THE BRAND.

Globally Trusted, Locally Embraced

## THE VISION.

Be the Most Helpful Hardware Store on the Planet

## THE MISSION.

Be the Best Provider of Product, Services  
and Operation Methods to International Retailer



**YOUR  
GLOBAL  
GROWTH  
PARTNER**

# WHY WORK WITH US?



## Direct Access

- Deal With a Global Retailer
- One Customer, World-Wide Promotion & Distribution
- Deal Directly With Buyers



## Strategic Growth Partner

- Enter New Markets
- Leverage Multiple Channels
- Work With a Global Brand
- Sell Your Premier Brand
- OEM or Private Label Opportunities



## Complete Supply Chain Support

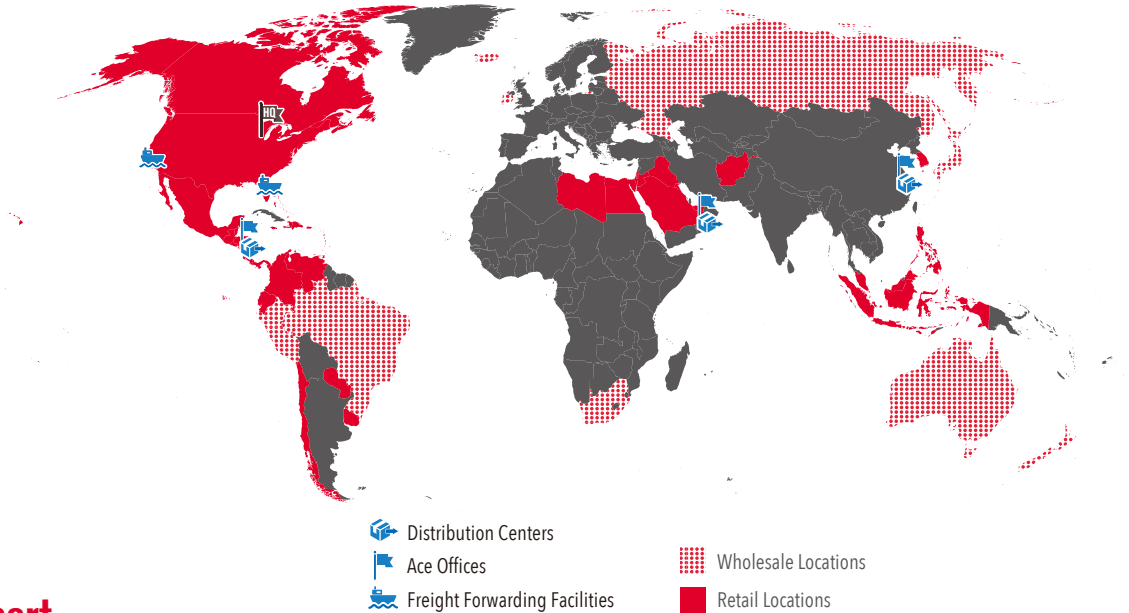
- Freight forwarding
- Labelling
- Consolidation
- Compliance
- Documentation
- Export/Import
- Brand Packaging
- Supply Chain Expertise



## Help You Can Trust

- 100 Years of History and Growing
- A Top Rated Franchise
- The Customers Choice For Amazing Service
- Payment Guaranteed by Ace

# WE ARE GLOBAL.



## ABOUT ACE HARDWARE



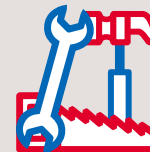
More than **68** countries of operation



**14** US RSCs and **1** Global RDCs



**5,000** US stores, **700** global stores and **1200** global independents



**100K+** stocked skus

**11yrs**

We ranked highest in customer satisfaction by J.D. Power **11** years in a row.

# SO HOW DO I START?

## STEP 1

Introduce your business to a merchant or sourcing manager.

## STEP 2

Decide the product channel or channels that make sense for your business, and assign a contact person for AIH within your company.

## STEP 3

Determine the assortment.

## STEP 4

Obtain a vendor code.

## STEP 5

Order and ship.



## We know one size does not fit all.

That's why we believe in partnering to develop business in the channels that make sense for you and our stores. We are your global growth partner.

## US Exports

Dropship from your warehouse or Ace RSC's

## Factory Direct

Ship direct from your factory located outside the USA

## Regional Distribution Centers

Ship from one of our international distribution centers

