



Westlake **ACE** Hardware
The helpful place.

EMERY-JENSEN
DISTRIBUTION
an AWI company



THE BRAND.

Globally Trusted, Locally Embraced

THE VISION.

Be the Most Helpful Hardware Store on the Planet

THE MISSION.

Be the Best Provider of Product, Services
and Operation Methods to International Retailer



WHY WORK WITH US?



Direct Access

- Deal With a Global Retailer
- One Customer, World-Wide Promotion & Distribution
- Deal Directly With Buyers



Strategic Growth Partner

- Enter New Markets
- Leverage Multiple Channels
- Work With a Global Brand
- Sell Your Premier Brand
- OEM or Private Label Opportunities



Complete Supply Chain Support

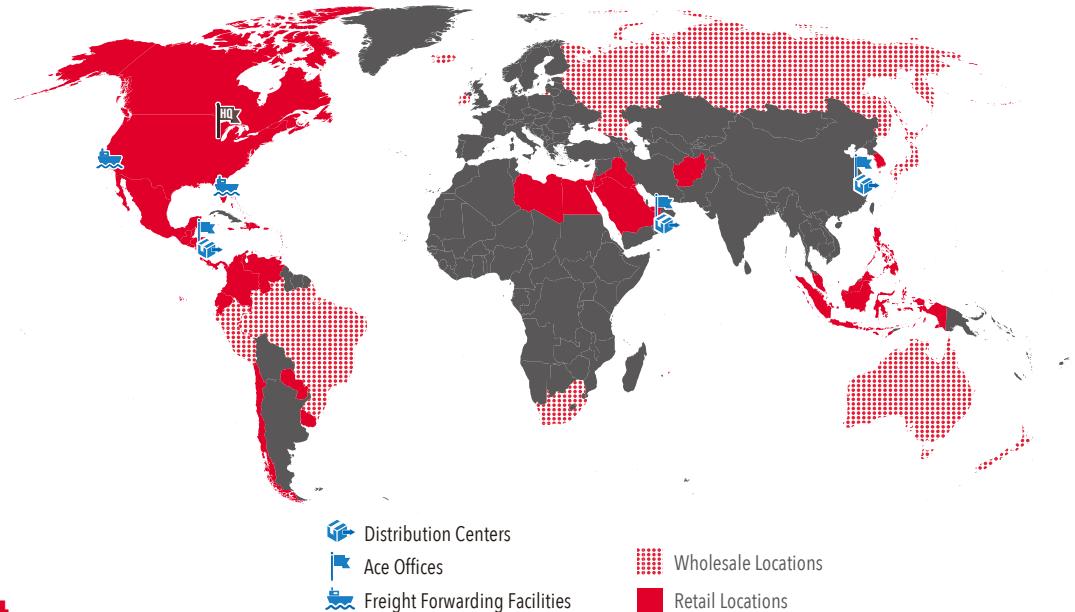
- Freight forwarding
- Labelling
- Consolidation
- Compliance
- Documentation
- Export/Import
- Brand Packaging
- Supply Chain Expertise



Help You Can Trust

- 100 Years of History and Growing
- A Top Rated Franchise
- The Customers Choice For Amazing Service
- Payment Guaranteed by Ace

WE ARE GLOBAL.



ABOUT ACE HARDWARE



More than **68** countries of operation



5,000 US stores, **700** global stores and **1200** global independents

11 yrs

We ranked highest in customer satisfaction by J.D. Power **11** years in a row.



14 US RSCs and **1** Global RDCs



100K+ stocked skus

SO HOW DO I START?

STEP 1

Introduce your business to a merchant or sourcing manager.

STEP 2

Decide the product channel or channels that make sense for your business, and assign a contact person for AIH within your company.

STEP 3

Determine the assortment.



STEP 4

Obtain a vendor code.

STEP 5

Order and ship.

We know one size does not fit all.

That's why we believe in partnering to develop business in the channels that make sense for you and our stores. We are your global growth partner.

US Exports

Dropship from your warehouse or Ace RSC's

Factory Direct

Ship direct from your factory located outside the USA

Regional Distribution Centers

Ship from one of our international distribution centers

